



Risk Management Interest Group

CPCU - Chartered Property Casualty Underwriter Society

Annual Meeting Agenda

Saturday, April 16, 2011

Attendees: Jeff Bronaugh, Joel Monsma, Bill DiSalvo, Maureen McLendon, Trish Hannemann, Ed Breight, Jerry Trupin, Mike Elliott, Chris Ketcham

Agenda Items

1. Report from Interest Group Leadership Meeting
Jeff provided a summary of items discussed at the leadership meeting. Jeff discussed the plan for revenue sharing of 20 percent up to \$5,000 for Interest Groups that want to raise money for future events. Also discussed were a mentoring program, a new Circle of Excellence with the Governors reviewing it, and an Invest Program being backed by Loman.
2. Maureen, Mike, and Trish were requested to work up an “elevator pitch” of about 75 words or less for the RMIG regarding what the RMIG is about and does (e.g., newsletters, Webinars, seminars, etc.).
3. Seminars for 2011 Annual Meeting (and Beyond)
The Risk Management (and Claims and Underwriting) sponsored seminar for 2011 is “Commercial Liability Coverage Conundrums—An Interactive Case Study Approach.” The format and most of the speakers are basically continuations from the 2010 Annual Meeting seminar, with the focus switched from property to liability coverage issues. Jerry is taking the lead on this, with Maureen assisting.

Following the discussion of the upcoming seminar, Jerry led a brainstorming session to consider topics to propose for future Annual Meeting seminars. Many suggestions were tossed around for consideration. Some of the topics were:

Workers Compensation with Mark Walls and Ed Breight (Ed or Jerry to work on)
D&O for small firms and nonprofit firms
Rick Betterley for Cyber Liability, Intellectual Property, Media Liability and EPLI, and Identity Theft (Jerry to contact Betterley; also Joel may be able to help on the Identity Theft possibilities.)

John Kelly noted that 2012 seminar proposals need to be in by November 15, 2011. He also noted that this year 30 submissions were proposed and 18 slots were available, so sometimes joint seminars are necessary to be able to accommodate a broader range of seminars.

Ed noted that Webinars and White Papers may be sources of revenue.

Bill wants us to talk about ERM at some point.

The group decided to survey members for future seminar topics, which Mike did; and the results are posted on the RMIG LinkedIn Site.

439 surveys were sent out with a list of 7 topics from which 3 were to be chosen. 48 responded:
Cyber Liability 37

Computer Security 24

Employment Practices Liability 21

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| Directors & Officers Liability | 20 |
| Intellectual Property/Media Liability | 17 |
| Workers Compensation | 17 |
| Identity Theft | 11 |

4. LinkedIn Report
RMIG has 123 members on LinkedIn. Maureen noted that beyond setting up the group and recruiting to populate it, she has not done much with it. She suggested that perhaps Stan would be a better point person for the group.
5. Risk Management Quarterly
The entire group likes the change in format, with the feature article on the cover. Peg and Jane are doing a great job on the newsletter.
6. New Leadership?
Jeff noted that Las Vegas will make 3 years for him as leader, and nominated Peg as a potential successor. This was seconded and all present indicated approval.
7. The meeting was then adjourned.