

# CPCU SOCIETY

## Committee Minutes

Meeting Date: October 22, 2011	Retirement Resource Interest Group
Time: 8:30 a.m. – 11:45 a.m.	<p>Present:</p> <p>Don Marwin, Chairman          Joe Wetter, Co-Chairman          Joe Long, Webmaster          Judy Brannan, Editor Newsletter          Dick Vanderbosch, Travel          Irwin Lengel, Newsletter          Vern Veal, Seminars, LinkedIn, Facebook          Bob McHenry, Committee Member          James Klauke, Soon to be Committee Member          Tony Biacchi, American Institutes</p> <p>Absent:</p> <p>Sandy Czech, Committee Member</p>
Location: Las Vegas, NV	

### Agenda Item 1

Subject:	Welcome/Opening Comments – Don - Joe
Discussion:	Opening Remarks
Action(s) Taken:	Chair recognized and thanked all committee members present in Las Vegas and for their contributions for the past year. Two new committee members that officially begin their terms after the Annual Meeting are Bob McHenry and Sandy Czech. Also officially joining RRIG Committee is our travel coordinator, Dick Vanderbosch.
Status:	Complete

### Agenda Item 2

Subject:	Approval of minutes from April 16, 2011 mid-year meeting in Miami (Committee Members)
Discussion:	A recommendation was made and seconded to approve the minutes from April 16, 2011 as submitted
Action(s) Taken:	Approved
Status:	Complete

### Agenda Item 3

Subject:	2011 – 2012 Circle of Excellence Recognition (Annual Seminar, Newsletters, Web Site, 2011 Travel, Individual special presentations, etc.)
Discussion:	RRIG achieved Gold recognition at this Annual Meeting.
Action(s) Taken:	Members individually responsible for Circle of Excellence were recognized.
Status:	Complete

### Agenda Item 4

Subject:	2012 Circle of Excellence Planning and Updates, Annual Meeting Washington, DC.
Discussion:	Updates of the 2012 RRIG Planning.
Action(s) Taken:	See individual discussion of each element following. Note: RRIG Reports for Circle Of Excellence are due to the Society June 1, 2012.
Status:	On Going

**Agenda Item 4A**

Subject:	2012 Annual Meeting Seminar - Vern
Discussion:	Vern reported that we could approach Dan Eck to present the Financial Seminar at the 2012 Annual Meeting. Additional discussions were to consider future Seminars/Webinars on similar topics including but not limited to financial planning and Health Insurance. Exploring Webinar concept - Vern, Judy & Don
Action(s) Taken:	Confirm the Financial Seminar for 2012 Annual Meeting and continue discussions to add a Current topic Webinar pertaining to RRIG topics.
Status:	On Going

**Agenda Item 4B**

Subject:	2012 Interest Group Newsletter Judy - Irwin
Discussion:	Discussions included revamping subjects in the Newsletter such as CPCU'S of the Past to consider articles on "senior" CPCUs who maybe or not retired but still providing a notable contribution to the Society. The use outside articles covering Healthcare, Medicare, etc. would be important information to RRIG members that could be considered with permission from the authors.
Action(s) Taken:	The Newsletter #4 is 99% ready for publication awaiting the Chair's update. Judy and Irwin will incorporate the suggestions from the discussion when appropriate in future newsletters.
Status:	On Going

**Agenda Item 4C**

Subject:	RRIG Website – Facebook vs. LinkedIn - Joe Long (Committee)
Discussion:	Interest Group changes to RETRESIGRP –still a works in progress.
Action(s) Taken:	Vern will work on LinkedIn and Facebook and Joe will continue to update links to the website when anyone comes across older links that still refer to the Senior Resource Interest Group.
Status:	On Going

**Agenda Item 4D**

Subject:	2012 Travel Program and beyond - Dick Vanderbosch (Committee)
Discussion:	Now known as the "Travel Program for CPCU's" the committee reviewed proposals required to maintain the Travel Program as an ongoing and viable benefit for CPCU's administered by RRIG.  Dick discussed with the committee all the issues and work that went into coordinating a travel program each year. Besides the time spent there were the expenses that were out of pocket each trip for the coordinator. Two proposals were submitted for consideration; both proposals were revenue impact negative in that travel credits from the travel agency are used to partially cover some of the coordinators trip expenses.  To date the travel credits are given back to the individual travelers on a case by case basis. Based on both proposals, those successful trips should still allow for a donation to the Loman Foundation as we have done in the past.
Action(s) Taken:	The committee approved the following option to support the travel coordinator for future RRIG trips beginning in 2012.  The Travel Coordinator will pay the first \$1500 for their personal travel on trips arranged for the Travel Program for CPCU's (spouse or others traveling with the coordinator are excluded). The remaining expenses due for the Travel will be subsidized, including travel insurance. Pre-trips, post-trips and optional tours would be excluded.  The committee will review the expenses after each trip submitted by the Travel Coordinator.
Status:	On Going for Annual Trips

**Agenda Item 5**

Subject:	Staff Reports CPCU Society and AICPCU
Discussion:	The AICPCU Report was sent to the committee members prior to the meeting. Tony Biacchi offered comments and to respond to any questions, from the Report. There were no questions or comments noted from committee members. There was no report from the Society.
Action(s) Taken:	None
Status:	Completed

**Agenda Item 6**

Subject:	Adding value – Open Discussion (Committee)
Discussion:	<p>This was a brainstorming session on how we as a committee could Add More Value to our members in particular.</p> <p>Travel Program: Begin to plan the trips a year or more in advance as most people do not make decisions on long distance travel at the last minute.</p> <p>Newsletters: Include a variety of subjects, outside of insurance, which would be of interest to our members. Continue to promote Travel and meetings such as the Annual Meeting and the Seminars we will sponsor.</p> <p>Consider a webinar on hot subjects, such as Medicare or Financial Planning for our members.</p>
Action(s) Taken:	Bottom line as a committee we need to get out Early Communications to better inform our members and continue to make sure we are – Getting the message out
Status:	On Going

**Agenda Item 7**

Subject:	Recommendation CPD Emeritus for Retirees – Joe Wetter
Discussion:	Should the society recognize retirees that have had continuous CPD qualifications by either granting full CPD Emeritus status and/or reduce the number of credits required to attract retirees to take continuing education.
Action(s) Taken:	Recommend reduction of credits required for CPD status for retirees.
Status:	Joe will prepare the Society Recommendation Form for Committee review at Mid-Year.

**Agenda Item 8**

Subject:	Webinar & Seminar Discounts for retirees – Joe Wetter
Discussion:	Should the Society allow discounts to retirees as they currently do for New Designees?
Action(s) Taken:	Recommend Society provide a discount for Webinars- Seminars for the older CPCU'S
Status:	Joe will complete the Society Recommendation Form for committee review at Mid-Year.

**Agenda Item 9**

Subject:	Interest Group Leadership Council Meeting Update – Don - Joe
Discussion:	<p>A brief review of the Leadership Council meeting notes was presented. The Affiliation Proposal was the biggest item on the agenda and of course until after the voting on Monday, the outcome and impact is not a given.</p> <p>Staff reported that the Circle of Excellence submissions are due June 1, 2012, about 30 days earlier than last year.</p> <p>The theme for Washington DC “CPCU - Reflections of Progress”</p>
Action(s) Taken:	None
Status:	Complete

**Agenda Item 10**

Subject:	Recognition of past Senior Interest Group Members, i.e. Cleo Cline (Committee)
Discussion:	How should RRIG recognize those CPCU's and their individual contributions?
Action(s) Taken:	Conclusion: That while the Society does recognize CPCUs that have passed away, it would be difficult and also a duplication of the Society's present method or recognition for RRIG to have a formal program. Cleo Cline was recognized at the RRIG Committee Meeting.
Status:	Don will contact Betsey Brewer and let her know that Cleo was recognized in the meeting and since no one on the committee knew Cleo that well, If Betsey wished to put together a short article about Cleo, we would be happy to put it in our publication.

**Agenda Item 11**

Subject:	Recruitment and Succession - Don - Joe
Discussion:	While we have added three new committee members this year, recruitment of new members remains a priority for each of us in the future.
Action(s) Taken:	Joe has sent recruitment letters, Don is pursing some additional candidates and both are looking for any help from the current members to search out candidates.
Status:	On Going

**Agenda Item 12**

Subject:	Dinner – Mid Year – Annual Meeting?
Discussion:	Should the committee attempt to get together for a dinner meeting in Miami and the Annual Meeting in Washington DC?
Action(s) Taken:	Cost is a factor. There would be no formal dinner meeting in Miami due to the unknown number of RRIG members attending. The RRIG Annual Dinner takes the precedence over a separate committee only dinner. Attendance by committee members and their quests is encouraged.
Status:	Joe Wetter to secure restaurant information from 2012 Annual Meeting Host Chapter.

Adjourn: Meeting Adjourned 11:45 AM
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Respectfully Submitted

Don Marwin CPCU

Chairman, Retirement Resource Interest Group