

Ethics to a “T”—Trust and Truth

Timed Agenda

- | | | |
|------|-------------------------------------------------------------------------------|---------|
| I. | Welcome and Introduction | 5 min. |
| II. | Building Trust | 15 min. |
| | a. Exercises to discuss how we build trust | |
| | b. How lies break trust | |
| III. | What Is Truth? | 15 min. |
| | a. How relationships are based on truth | |
| | b. The importance of trust | |
| | c. Barriers to demonstrating trust | |
| IV. | Case Studies | 15 min. |
| | a. When facing a difficult situation, finding ways to satisfy competing needs | |
| | b. How a breach of trust can negatively impact future business relationships | |
| V. | Conclusion | 5 min. |